

**Company Snapshot**

**At a Glance**

Axcient's Recovery-as-a-Service cloud eliminates data loss, keeps applications up and running, and makes sure that IT infrastructures never go down.

Axcient replaces legacy backup, business continuity, and disaster recovery products with a single, integrated and easy-to-use solution.

**Our Difference**

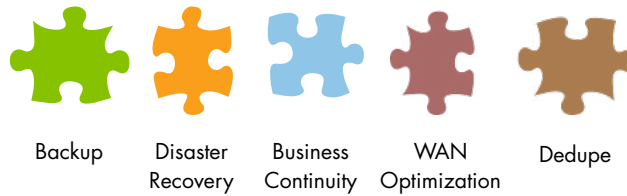
**A New Type of Cloud Platform**

Axcient is disrupting a \$26 billion market by providing an innovative way to protect data and applications. In a market dominated by legacy players with outdated technology and that have grown through acquisitions, we see the opportunity to provide users with a new way of protecting their companies and eliminating application downtime.

Built from the ground up as a cloud platform, Axcient is providing businesses of all sizes with an integrated and easy-to-use solution that improves data protection, minimizes data loss, and saves companies money.



vs.



Backup    Disaster Recovery    Business Continuity    WAN Optimization    Dedupe

**Corporate Snapshot**

**#1** Fastest growing company in Silicon Valley for 2-year revenue (SV Business Journal)

**#1** Fastest growing security company in U.S. for 3-year revenue (Inc 500)

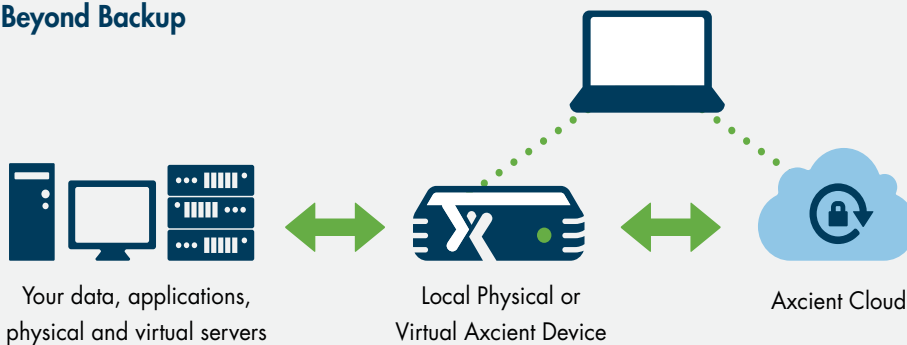
**TOP 50** Fastest growing company in U.S. for 4-year revenue (Deloitte Fast 500)

**TOP 10** Best Places to Work according to SF Business Times and SJ Business Journal

**Over 3,500** businesses rely on Axcient to protect their data and applications

**Our Solution  
Beyond Backup**

Centralized, Web-based Interface



**Outstanding Investors  
Solid Financial Standing**



**Over 3,500 customers across 15 verticals**



## Company Snapshot

### Our Culture

#### Customer First

Our values help us stay the course in this challenging market environment and is the key to our success. As the company experiences tremendous growth we have made our core values a centerpiece of our strategy to remain truthful to what brought us here in the first place.

### Our Customers

#### Trusted by businesses nationwide

Since our inception in 2007, Axcient has helped enterprises of all sizes protect their data and applications from downtime. Over 3,500 businesses trust Axcient with their critical business applications. From sports teams such as the NHL St. Louis Blues, to financial services companies such as Union Bank, and transportation companies like Budget, Axcient supports businesses in all industries and of all sizes.

### The Axcient Solution

#### Full data and application protection

Axcient replaces traditional backup, disaster recovery, WAN optimization, deduplication, replication, and business continuity products with a single integrated cloud platform.

### Axcient Values A guide to what we care about



#### Rapid Recovery

Gives customers a local physical or virtual appliance for fast data recovery and additional protection



#### Physical & Virtual

Protection of physical and virtual servers, laptops, desktops and workstations



#### Application Continuity

Application continuity through one-click server failover to the Axcient appliance



#### Cloud Virtualization

Ability to virtualize an entire office in the cloud in minutes for true business continuity



#### True Cloud Platform

Axcient is a true cloud platform with no software to install, and one interface to manage everything